

## CASE STUDY

# Legal Resilience Achieved: Stellar Converter for OST at Coldwell Banker Sea Coast Advantage

Unlocking OST Files for Legal Preparedness



### Introduction:

In the intricate world of real estate, Coldwell Banker Sea Coast Advantage faced a critical challenge involving restricted access to an old OST file. Jason Wier, the IT Director, sought a solution to ensure legal preparedness and found an answer in Stellar Converter for OST. This case study unveils how this powerful tool not only addressed technical constraints but also fortified Coldwell Banker Sea Coast Advantage's legal position.

### Background:

Founded in 1988 as Wilmington Sea Coast Properties and affiliated with Coldwell Banker in 1993, Coldwell Banker Sea Coast Advantage has grown into the largest real estate company in Eastern North Carolina and South Carolina's Grand Strand. With a commitment to exceptional customer service, community engagement, and guided by CEO Tim Milam's philosophy of kindness, the firm has maintained its position as the area's #1 real estate firm for 23 years. Jason Wier encountered the challenge of needing access to an old OST file, vital for legal preparedness. Stellar Converter for OST became the chosen solution to unlock the OST file, addressing the technical constraints and potential legal complications.

### Impact on the Business

Beyond technical limitations, the restricted data availability in the OST file had potential legal ramifications, prompting the need for a swift and effective solution. The inability to access the OST file could have posed a potential issue in a lawsuit against the individual associated with the account.



**COLDWELL BANKER**  
SEA COAST  
ADVANTAGE

### Statement from the customer:

"Stellar Converter for OST swiftly resolved our legal preparedness challenge with its user-friendly interface and efficient features. A valuable asset in maintaining operational efficiency in real estate."

**Jason Wier, IT Director, Coldwell Banker Sea Coast Advantage**

### Client

✓ Jason Wier, IT Director, Coldwell Banker Sea Coast Advantage

### Business Need

✓ Swift access to an old OST file for legal preparedness.

## Attempted Solutions:

- ✔ If the problem remained unresolved, Coldwell Banker Sea Coast Advantage could have faced complications in a potential lawsuit, compromising their legal preparedness.
- ✔ Before opting for Stellar Converter for OST, Jason Wier explored other OST viewers and considered using an old computer with an active account. However, these solutions proved insufficient, emphasizing the need for a specialized tool.
- ✔ While Stellar tech support wasn't contacted, the software's user-friendly interface and intuitive features garnered positive feedback from Jason Wier.

## Solution and Benefits:

Stellar Converter for OST, with its intuitive interface and efficient features, effectively addressed the challenge, ensuring legal preparedness. Easy opening of OST files with an interface familiar to Outlook. The software not only met but exceeded expectations, effectively solving the issue of restricted data availability in the OST file.

## Conclusion:

Stellar Converter for OST emerged as the ideal solution for Coldwell Banker Sea Coast Advantage, ensuring legal preparedness and resolving the challenge of restricted data availability in the OST file. This case study underscores the importance of reliable tools in navigating legal complexities and maintaining operational efficiency in the real estate sector.

## Challenges

- ✔ Restricted data availability in the OST file posed potential legal ramifications.

## Solution

Stellar Converter for OST provided a user-friendly tool that effectively addressed the challenge, ensuring legal preparedness.

## Stellar Converter for OST

## Benefits

- ✔ The software's ease of use and intuitive interface surpassed expectations, preventing potential complications in a lawsuit scenario.