



# Stellar Partner Program - 2013

## Welcome to Stellar Partner Program

Our partner program, aims at building a select group of Partners to work together as a team, to reach the next level of success in the field of data recovery and data safety.

**We look for value added solution providers who wish to evolve with the rapidly changing market and to aggressively grow their business by including Data Recovery as a part of their business.**

The Stellar Partner Program is geared towards helping you achieve your revenue and growth targets. We are committed to our Channel Partners and we believe that **“Together we progress:”**

We offer attractive Discounts, Marketing and Promotion support, Product Training on Stellar products, efficient and timely product support to ensure excellent customer services helping you reach your business objectives

## Value for You and Your Customers:

- Expand your market by offering the widest range of Data Recovery software.
- Receive marketing and promotion support, including promotions, product training, joint marketing and advertising programs, Efficient and timely product support.
- Benefit from dedicated technical support contacts and technical support tools

## Levels of Program: Come and Join

### Brief Details of the Program

**Stellar offers following partner programs**

- Level I **Affiliate Partner**
- Level II **Reseller**
- Level III **Distributor**

The level at which you join is determined by your organization’s level of expertise and the desired level of engagement you would like to have with Stellar. Determine which level best fits your organization based on your current qualifications.

## How to Join?

Joining Stellar Partner Program is very easy.

Simply fill up the Partner Sign Up form on our website

<http://www.stellarinfo.com/partners/partners.htm#>

We will review your application and if found appropriate, we will activate you

## About us

We at Stellar Information Systems Ltd., (an ISO 9001-2008 Company) provide immunity from data loss by providing award winning data safety and data recovery software for hard drive data recovery.

We offer the Widest Range of Data Recovery Software and lost data restoration programs for almost all operating system. Thousands of satisfied customers across 135 countries including USA, UK, Europe (Germany, Spain, Italy, and France), Australia and Asia (India, U.A.E, and Japan) have reinforced their faith in Stellar’s offerings.

Our commitment to excellence, the widest range of data safety & disk recovery solutions and total Customer satisfactions have won us various certificates and prestigious awards from Computers today, PC World, and PCQ Lab

## Your Opportunity:

The Stellar Partner Program provides a competitive solution to its members.

We share your vision of business and revenue growth and, most importantly, we recognize that we can only be successful if you are. Stellar offers the widest range of Data Recovery Products. Our Technically sound and widely accepted products give you the opportunity to expand your market and satisfy your customer’s need more effectively.

You will also be given the tools, the materials, advice and the marketing and technical support to ensure your success in the marketplace.

Working together with you as a key partner, we aim to work together as a team, to reach the next level of success in the field of data recovery and data safety.  
<http://www.stellarinfo.com/partners/>

as our Partner.

Upon activation you will receive your login details with following information and material.

■ Partner Catalogue:

■ Marketing Promotional Material:

## Program Description

**Affiliate Program:** The easiest way to start selling our products and earning a flat 30% commission on all of our products. As an affiliate you will have access to banners, affiliate links, coupon codes and many other promotional materials. You can work full or part time from home and earn a handsome paycheck every month. Some of the best affiliates are earning more than \$10k per month. Sign up for our affiliate program now. <http://www.stellarinfo.com/partners/affiliates.htm>

## Why to Sign up?

**Stellar offers you:**

- The most extensive product range, with products for almost all file systems and operating systems.
- Software interface support in English, German, French, Italian and Spanish.
- Automated delivery of the software over Internet ensuring fastest availability of the product to the user.
- Fully Automated Software requiring no technical knowledge on part of the user.
- No Hassles of Post Sales Services.
- Data Recovery Efficiency Acknowledged by Thousands Of Users Worldwide

## Key Benefits:

- **Free Set Up:** We provide you with free and quick setup on signing up. We do not charge any set up fees.
- **Attractive Incentives:** We offer a flat 30% commission on all products
- **Easy Order Acceptance:** We accept orders from your customers using our payment gateway, resulting in no additional cost, for processing credit card orders of your customers.
- **Fast and convenient payment receipt.** Receive payment either by check or wire transfer, in USD, EUR or GBP
- **Easy Terms:** No payment threshold, you can start earning from your first sale

## Key Requirements:

- **Web Site:** You must have a web site of your own.
- **Dedicated Product Page:** You should provide a web page on your web site dedicated to Stellar Products.
- **Belongs to same field:** It is preferable that our affiliate partners will be those who are already selling some software utilities

**Reseller Program:** This program is suitable for those who perform products' promotion via retail sales outlets, software shops, computer stores etc. As a reseller you will get a 30% discount on our products and enjoy a lot of other benefits, some of which are listed below.

### Key Benefits

- **Sell More Earn More:** Stellar offers performance based margins. You will be able to earn more with each sale you generate
- **Marketing and Promotion support:** We provide extensive marketing and promotion support to our resellers with Product Brochures and CDROM
- **Extensive Product Training:** We provide extensive product training on Stellar products and license options so that you can have complete idea about our products and that can help you in selling the product in a better way
- **Strong Technical Support:** Stellar offers strong technical support to all its clients by various means such as Phone, Chat, E-Mail, Exhaustive Knowledgebase Articles etc. So you need not to worry about handling technical support.

Sign up for our reseller program <http://www.stellarinfo.com/partners/reseller.htm>

### Key Requirements:

- **Act as a local supplier:** You should act as a local supplier of Stellar products in your region.
- **Sales Support:** You should provide pre sales support to the customers in regional language.
- **Payment Option:** You should provide facility to accept regional payment acceptance options to your clients.
- **Purchase Orders:** You should accept Purchase Orders also for Stellar products.

### Level 3: Distributor

Stellar's Level III Partner Program "Distributors" is the highest level of our Partner Program that reaps great rewards and demand high involvement.

### Key Benefits:

- **Highest Margins:** By joining as a Distributor, you will be able to earn highest discount margins.
- **Participation in Marketing Advertisement programs:** We actively participate with our distributors in marketing and advertisement programs. That helps them in handling these campaigns at a shared cost.
- **Free software copies for reviews:** We provide free software copies to our distributors for product reviews in magazines popular in their region. The same helps them in getting more business and earn high revenue.
- **Marketing and Promotion support:** We provide free Marketing and Promotional material to our Distributors such as product brochures and CDROM.
- **Extensive Product Training:** We provide extensive product training on Stellar products and license options so that you can have complete idea about our products and that can help you in selling the product in a better

way.

- **Strong Product Support** : We provide Efficient and timely product support to our clients that ensures excellent customer service
- **Lead Assignment:** We forward to our Partners the leads that come to us directly from the assigned region to them to help them generate more business.
- **Listing on Stellar Partner page:** Our good performing partners get a chance to get listing on Stellar Partner webpage that also helps them in generating more business through our website and reaps higher rewards. <http://www.stellarinfo.com>

## Key Requirements:

- **Develop Reseller network:** As a Distributor you need to develop reseller network for Stellar Products in your region.
- **Marketing & PR Activities:** You should market Stellar Products in your region and take up PR activities also.
- **Product Registration.** You need to get Stellar Products registered with regional corporate and government organizations.
- **Act as a local supplier:** You should act as a local supplier of Stellar products in your region.
- **Sales Support:** You should provide pre sales and post-sales support to the customers in regional language through dedicated manpower assigned for Stellar products.
- **Payment Option:** You should provide facility to accept regional payment acceptance options to your clients.

Contact us for distributorship request : [partners@stellarinfo.com](mailto:partners@stellarinfo.com)

## Strong Customer Support

Stellar provides Strong support to all its clients.

### 1. Knowledge Base

Stellar provides an extensive knowledge base which is divided into 2 categories- Sales and Technical Support.

The link to the knowledge base is --  
<http://www.stellarinfo.com/support/>

### 2. Online Chat

An online chat session with one our technical representatives is also available, the link to which is-- <http://stellarinfo.com/support/>

### 3. Trouble Ticket

A trouble ticket can be submitted at the support section on our website. A Ticket ID will be issued after a ticket is submitted. Emergency Tickets are replied within 4 business hours, whereas, normal tickets are replied within one business day.

### 4. Telephonic Support

Immediate Telephonic assistance is available at  
**1-877-778-6087 USA (Toll free), +44-203-026-5337 UK (Europe), +91-9213955509 India Helpline (+91)-124-432 6700 / 404 5819 / (South Asia) 24 Hours – Monday to Friday**

Visit <http://www.stellarinfo.com> for complete list of our products and services

**Come and join us to achieve your business objectives and reach the next level of success**

## **Contact us**

### **STELLAR INFORMATION SYSTEMS LTD.**

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